



## Exceptional Sustainable Performance

*Every individual, team and organisation* is unique and yet the issues they face are often generic. These may include lack of employee motivation and engagement, inability to manage poor performance, fear of change, inability to sustain performance over the longer term, poor communication, low emotional intelligence and a disconnect between vision, values, goals and actions.

In an ideal world '*What if...*'

*What if* your leaders were able to create a culture of exceptional sustainable performance?

*What if* they could build high performing teams?

*What if* they were outstanding coaches who could inspire themselves and others to action?

*What if* they could communicate a compelling vision and deliver outstanding results?

*What if* they had the emotional intelligence to foster collaborative relationships?

Outstanding leadership is a prerequisite in today's fast moving world, where the ability to step out of comfort zones, lead and implement rapid change, show flexibility and creativity are key to success. Our focus is on *leading high performance*, enabling non-linear organisational growth.

As *facilitators, trainers and coaches* we deliver across a wide range of areas to meet our client's needs and agenda. Our aim is to support and challenge leaders to deliver exceptional sustainable performance. Enhancing self-awareness and self-responsibility, maintaining a positive attitude, developing personal resilience and learning to be an outstanding role model are just some of the areas in which we excel.

Our *delivery process* includes an assessment of needs, programme design, implementation and evaluation. Our client's needs are the starting point and in partnership we create solutions that bring success. Implementation focuses on the practical application of experiential learning, while evaluation may be as simple as noting delegates experience and learning right through to calculating return on investment. The level of evaluation is something that our clients choose.

*How we implement ranges* from inspirational events for small or large groups, workshops, bespoke long term programmes and 1:1 coaching. These can help support individuals, teams and the whole organisation to '**Be the best they can Be**'.



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### ***Examples of Leadership Development Programmes we run include***

Inspiring & Sustaining High Performance (through appropriate support and challenge)  
Building and Leading High Performing Teams  
Developing Leadership Competencies  
Underpinning Organisational Resilience  
Aligning Organisational Vision, Values, Goals and Actions  
Collaborative Leadership  
Leader as Coach  
Powerful Leadership Conversations  
Achieving Non-Linear Growth

### ***Business Benefits of our programmes include***

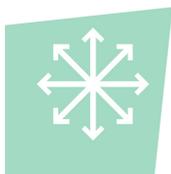
- Enhanced leadership at all levels of an organisation.
- A more effective leadership style – involving and collaborating for results.
- The development of high performing teams.
- Achievement through the strategic alignment of vision, values, goals and actions.
- Personal growth through heightened self-awareness and greater social impact (EQ).
- Generating Powerful conversations to challenge for and support outstanding performance.
- Creating a culture and environment that allows all to flourish and give of their best.
- All leading to more engaged and motivated employees and customers and directly improving performance, results and the bottom line.

**To find out more about leadership development and the benefits of our approach please call +44 (0) 20 3303 0496 Or E-mail [enquiries@developingpotential.co.uk](mailto:enquiries@developingpotential.co.uk)**

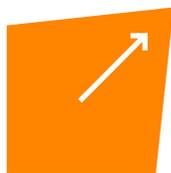




## Leadership Development <sup>dp</sup>



## Cultural Development <sup>dp</sup>



## Personal Development <sup>dp</sup>

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